



Administrative Office of the Courts

Operations Division

Questions/Responses No. 2 to the Request for Proposals (RFP) K20-0004-29 JIS Multiprotocol Label Switching (MPLS) Network

Ladies and Gentlemen:

The following questions for the above referenced RFP were received by e-mail and are answered and posted for all prospective Offerors. The statements and interpretations contained in the following responses to questions are not binding on the Maryland Judiciary unless the RFP is expressly amended. Nothing in the Maryland Judiciary's response to these questions is to be construed as agreement to or acceptance by the Maryland Judiciary of any statement or interpretation on the part of the Offeror asking the question.

30. **Question:** Can you clarify what you mean regarding MPLS-based VPN services range by providing an example?

Response: Provider portfolio range of services list leveraging MPLS-based VPN, from basics, such as Internet access and web hosting, to managed services such as IP telephony, multiservice VPNs, etc.

31. **Question:** Please define what is meant by "security event".

Response: See Security Policy link in Section 2.8 of RFP

32. **Question:** Is this physical security, network security or both?

Response: See Security Policy link in Section 2.8 of RFP

33. **Question:** In order to provide better pricing and more efficient service, Vendor would expect that services under any contract resulting from this bid would be offered through our current billing platform instead. Pursuant to Section 4.4.2, we respectfully request further discussions regarding your requirements and our offering in this regard to ensure the most efficient provision of services.

Response: The Vendor should submit pricing under most efficient billing platform and ensure all costs and invoices are transparent and available to the Judiciary in real time.

34. **Question:** There are several orders in flight of new locations that will be installed prior to award of a new contract. Can you add those locations to be priced in Appendix A??

Response: The AOC will not Amend Appendix A. Pricing is for existing locations NOT future locations.

35. **Question:** Patents and Copyrights, if Applicable: Can we insert "reasonably" in the 2nd sentence as stated in the current contract? The Contractor also shall pay all damages and costs that by final judgment might be assessed against the State, AOC, or their employees acting within the scope of employment, due to such infringement and all attorney fees and costs reasonably incurred by the State to defend against such a claim or suit.

Response: List proposed exceptions with proposal

36. **Question:** Maryland Law: Please confirm that the place of performance is included for legal jurisdiction rather than an operational requirement?

Response: Both

37. **Question:** Questions 1-3, 8- the response “The AOC will not Amend Appendix A. However, vendor can submit an alternate pricing structure that meets vendor current platform....” Does this mean that we can alter the current appendix to reflect our price model or add another appendix with revisions?

Response: No, as stated in the response, the vendor can submit their own alternate pricing structure: “The AOC will not Amend Appendix A. However, vendor can submit an alternate pricing structure that meets vendor’s current platform pricing i.e.: alternate pricing structure will be accepted if the pricing proposal does not map to the pricing proposal in the RFP.”

Issued by Yashica Forrester, Procurement Officer
May 14, 2019